



Do it Best GROUP™

November 10, 2025

Strengthening Our Supply Chain for Shared Growth

We're committed to building a supply chain designed for long-term growth, one that delivers speed, transparency, and opportunity for our vendors and retailers alike. We're excited to share that our Merchandising and Supply Chain divisions are now operating within a new, collaborative structure that connects every part of our business from sourcing to distribution center.

This transformation is about more than structure. It's about creating an end-to-end network that enhances communication, aligns priorities, and accelerates the movement of products from vendor to member. By linking planning, procurement, inbound logistics, and merchandising execution under a coordinated strategy, we're eliminating inefficiencies, improving visibility, and making it easier for vendors to engage with the right partners across our company.

Leading this transformation is **Jason Stofleth, EVP of Supply Chain**, supported by **Ken Sorg, Vice President of Supply Chain**, and **Justin Hanford, Vice President of Merchandising**. Together, their teams oversee all aspects of the supply chain. This structure allows for faster decisions, improved coordination, and clearer ownership across categories and logistics functions.

For our vendor community, this evolution brings both opportunity and expectation. As we align our operations to better serve our retailers and members, we're asking our vendor partners to join us in that commitment by achieving higher fill rates, ensuring on time and consistent deliveries, offering more competitive pricing, and developing stronger programs that create greater opportunities for our retailers and members.

Together, we can build a more efficient, reliable, and growth oriented supply chain, one that drives shared success and strengthens our collective impact across the marketplace. It's all part of our commitment to operate as One Vision. One Team. One Company.